

HARLAN'S IRONDEQUOIT

2021 Real Estate Report



HARLAN SELLS MORE IN IRONDEQUOIT

AND HE RECENTLY SOLD



108 Brockley Rd
3 offers. 53 showings.



259 Seville Drive
5 offers. 18 showings.



150 Garford Rd
3 offers. 17 showings.



92 Seneca Rd
2 offers. 9 showings.



268 Wahl Rd
2 offers. 21 showings.



51 Traymore Rd
6 offers. 26 showings.



152 Fleetwood
5 offers. 18 showings.



94 Winfield Rd
6 offers. 20 showings.



299 Coolidge Rd
8 offers. 42 showings.



280 Lake Shore
9 offers. 55 showings.



3985 Culver Rd
4 offers. 15 showings.



546 Westchester
7 offers. 8 showings.



418 Brookview Dr
19 offers. 56 showings.



7 Ontario View
12 offers. 64 showings.



2727 Oakview Dr
7 offers. 8 showings.



170 Thornton Rd
42 offers. 83 showings.



2021 REAL ESTATE SALES REPORT

For your 14609 neighborhood

ADDRESS	LIST PRICE	SALE PRICE	DAYS ON MARKET	CLOSING DATE
38 Brett Rd	149900	198000	4	04-30-2021
108 Brockley Rd	174900	207500	4	10-25-2021
108 Brockley Rd	104900	125000	4	05-28-2021
120 Brockley Rd	144900	155000	5	12-07-2021
203 Brockley Rd	140000	167000	4	11-15-2021
257 Brockley Rd	139900	155000	5	12-10-2021
263 Brockley Rd	149900	190000	4	02-12-2021
315 Brockley Rd	134900	165400	6	08-18-2021
49 Culver Pkwy	139900	192000	6	04-23-2021
85 Culver Pkwy	134900	171000	5	06-14-2021
90 Culver Pkwy	139900	141000	4	10-04-2021
133 Culver Pkwy	149999	148877	20	09-14-2021
134 Culver Pkwy	139900	140000	5	10-01-2021
138 Culver Pkwy	159900	156000	8	08-19-2021
144 Culver Pkwy	149900	172000	4	02-18-2021
180 Culver Pkwy	144900	182500	7	04-29-2021
205 Culver Pkwy	159900	188000	3	07-19-2021
252 Culver Pkwy	150000	182000	3	06-08-2021
349 Culver Pkwy	174900	225000	5	04-22-2021
405 Culver Pkwy	150000	215000	7	07-22-2021
514 Culver Pkwy	189900	256000	7	06-17-2021
528 Culver Pkwy	159900	195000	1	05-05-2021
24 Falstaff Rd	154900	202000	5	06-30-2021
55 Falstaff Rd	147000	149000	5	01-15-2021
62 Falstaff Rd	109900	105000	26	12-30-2021
199 Falstaff Rd	174900	233000	5	05-28-2021
220 Falstaff Rd	94900	95000	6	04-09-2021
292 Falstaff Rd	159900	220000	6	06-28-2021
368 Falstaff Rd	139900	141000	5	09-27-2021
402 Falstaff Rd	119900	106700	10	12-01-2021
437 Falstaff Rd	159900	175000	2	04-19-2021
444 Falstaff Rd	149900	149900	13	12-20-2021
450 Falstaff Rd	169900	210000	10	07-12-2021
561 Falstaff Rd	120000	130000	4	05-12-2021
159 Harwick Rd	120000	115000	8	12-16-2021
234 Harwick Rd	140000	155600	4	09-17-2021
371 Harwick Rd	149900	195000	6	09-20-2021
444 Harwick Rd	169900	167000	33	08-27-2021
451 Harwick Rd	187900	190000	7	06-18-2021

ADDRESS	LIST PRICE	SALE PRICE	DAYS ON MARKET	CLOSING DATE
71 Hurstbourne Rd	175000	227500	4	01-13-2021
195 Hurstbourne Rd	189900	233000	6	12-21-2021
200 Hurstbourne Rd	189900	230000	7	09-24-2021
312 Hurstbourne Rd	215000	271000	4	06-15-2021
434 Hurstbourne Rd	174900	228005	6	08-09-2021
490 Hurstbourne Rd	174900	185000	7	09-27-2021
586 Hurstbourne Rd	149900	156500	13	09-21-2021
219 Laurelton Rd	129900	155000	6	07-14-2021
224 Laurelton Rd	149900	182000	4	08-30-2021
230 Laurelton Rd	139900	157000	6	07-01-2021
278 Laurelton Rd	139900	171000	4	05-27-2021
480 Laurelton Rd	159900	162000	9	09-30-2021
667 Laurelton Rd	169900	182000	5	09-10-2021
198 Queensboro Rd	125000	155000	3	06-21-2021
65 Spencer Rd	119900	105000	7	01-13-2021
115 Spencer Rd	174900	170000	18	07-02-2021
115 Spencer Rd	114900	120000	4	01-06-2021
119 Spencer Rd	149900	178500	5	08-11-2021
308 Spencer Rd	129900	140000	1	06-07-2021
403 Spencer Rd	169900	227300	6	08-13-2021
463 Spencer Rd	149900	190000	5	06-23-2021
490 Tarrington Rd	139900	161500	5	07-13-2021
530 Tarrington Rd	124900	140000	4	01-05-2021
665 Tarrington Rd	150000	165000	4	02-11-2021
51 Traymore Rd	124900	156500	4	08-25-2021
48 Vayo St	119900	148500	4	04-30-2021
71 Vayo St	150000	198500	5	06-09-2021
106 Waldo Ave	159900	160000	6	06-24-2021
366 Westchester Ave	139900	150000	3	12-03-2021
410 Westchester Ave	139900	165000	10	10-13-2021
442 Westchester Ave	139777	167000	4	05-18-2021
516 Westchester Ave	189777	220000	3	08-09-2021
537 Westchester Ave	144900	170000	4	11-10-2021
546 Westchester Ave	164900	202000	4	09-14-2021
28 Woodrow Ave	124900	132000	3	02-25-2021
134 Woodrow Ave	140000	170000	6	07-23-2021
172 Yorkshire Rd	154900	152500	7	11-01-2021

2021 AVERAGES

LIST PRICE: \$148,043

SALES PRICE: \$173,037

DOM: 6

HOUSES SOLD: 76

THE KEY TO SMOOTH, SUCCESSFUL SALES

HARLAN'S HOME SELLER'S RECEIVE THE BEST IN MARKETING & CLIENT SERVICES!

1. Complimentary professional staging service from one of the area's leading interior designers.
2. High quality, professional photography and 3D virtual walkthroughs.
3. Strategies and marketing plans to maximize the value of your home.

Call today for a market analysis of your home!

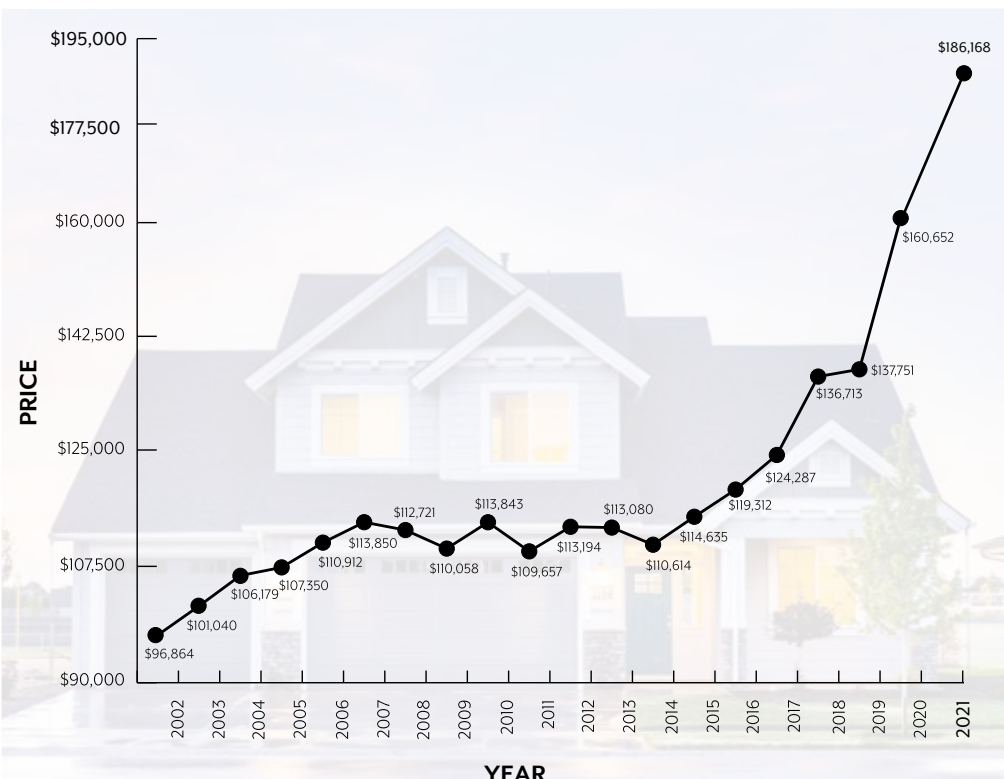
DID YOU KNOW HARLAN...

- Has been **Irondequoit's Leading Realtor since 1994** ~ no other agent has sold as many neighborhood homes.
- **Lives in Irondequoit**, raised his family here, knows the schools, business, and neighbors.
- Has **supported & promoted** Irondequoit programs, sports, teams, arts, and local businesses for over 25 years.
- Can **help you, a family member, or friend buy or sell anywhere in the US** by assisting in finding an agent in that area.

SUCCESS IN YOUR NEIGHBORHOOD!

IRONDEQUOIT AVERAGE HOME SALES PRICE HISTORY

Annual average home sales data as reported by the Greater Rochester Association of Realtors



OF IRONDEQUOIT HOMES SOLD 2002-2021

2002	830	2015	833
2003	926	2016	912
2004	817	2017	941
2005	833	2018	908
2006	861	2019	857
2007	855	2020	802
2008	793	2021	846
2009	846		
2010	694		
2011	621		
2012	662		
2013	754		
2014	744		

HARLAN'S SALES FOR 2021

96 SALES

5 DAYS
on the market

587 Irondequoit Homes
Sold Since 2001

YOUR NEIGHBORHOOD HOMES SOLD BY HARLAN

79 Brett Rd	30 Falstaff Rd	332 Harwick Rd	373 Laurelton Rd	189 Spencer Rd	70 Vayo	410 Westchester Ave	49 Yorkshire Rd
82 Brett Rd	55 Falstaff Rd	346 Harwick Rd	394 Laurelton Rd	252 Spencer Rd	77 Vayo	546 Westchester Ave	137 Yorkshire Rd
90 Brett Rd	61 Falstaff Rd	397 Harwick Rd	395 Laurelton Rd	258 Spencer Rd	98 Waldo	619 Westchester Ave	138 Yorkshire Rd
96 Brett Rd	77 Falstaff Rd	437 Harwick Rd	411 Laurelton Rd	423 Spencer Rd	276 Westchester Ave	646 Westchester Ave	152 Yorkshire Rd
99 Brett Rd	123 Falstaff Rd	451 Harwick Rd	415 Laurelton Rd	463 Spencer Rd	384 Westchester Ave	20 Woodrow Ave	205 Yorkshire Rd
74 Brockley Rd	142 Falstaff Rd	457 Harwick Rd	416 Laurelton Rd	468 Spencer Rd	390 Westchester Ave	101 Woodrow Ave	
80 Brockley Rd	177 Falstaff Rd	43 Hurstbourne Rd	486 Laurelton Rd	474 Spencer Rd			
108 Brockley Rd	212 Falstaff Rd	44 Hurstbourne Rd	510 Laurelton Rd	517 Spencer Rd			
128 Brockley Rd	409 Falstaff Rd	71 Hurstbourne Rd	532 Laurelton Rd	523 Spencer Rd			
90 Culver Pkwy	450 Falstaff Rd	85 Hurstbourne Rd	714 Laurelton Rd	531 Spencer Rd			
122 Culver Pkwy	459 Falstaff Rd	91 Hurstbourne Rd	773 Laurelton Rd	287 Tarrington			
133 Culver Pkwy	477 Falstaff Rd	126 Hurstbourne Rd	12 Queensboro	310 Tarrington			
139 Culver Pkwy	584 Falstaff Rd	144 Hurstbourne Rd	217 Queensboro	385 Tarrington			
307 Culver Pkwy	84 Falstaff Rd	160 Hurstbourne Rd	29 Spencer Rd	459 Tarrington			
316 Culver Pkwy	46 Garden Dr	224 Laurelton Rd	36 Spencer Rd	470 Tarrington			
340 Culver Pkwy	68 Garden Dr	239 Laurelton Rd	51 Spencer Rd	51 Traymore Rd			
390 Culver Pkwy	38 Halmore Dr	281 Laurelton Rd	115 Spencer Rd				
480 Culver Pkwy	51 Harwick Rd	315 Laurelton Rd	125 Spencer Rd	21 Vayo			
497 Culver Pkwy	133 Harwick Rd	332 Laurelton Rd	130 Spencer Rd	26 Vayo			
77 Eastview	180 Harwick Rd	341 Laurelton Rd	174 Spencer Rd	27 Vayo			
83 Eastview	305 Harwick Rd	342 Laurelton Rd	179 Spencer Rd	43 Vayo			
				61 Vayo			



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for over 17 years and a Mortgage
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